

PATENT AND TRADEMARK OFFICE DECLARATION AND POWER OF ATTORNEY	Attorney's Docket No. 17243-00035
--	--------------------------------------

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As a below named inventor, I hereby declare that:

My residence, post office address and citizenship are as stated below next to my name.

I believe I am the original, first and sole inventor (if only one name is listed below) or an original, first and joint inventor (if plural names are listed below) of the subject matter which is claimed and for which a patent is sought on the invention entitled: **METHODS AND SYSTEMS FOR IDENTIFYING PROSPECTIVE CUSTOMERS AND MANAGING DEALS**, the specification of which:

(check one)      ☐ is attached hereto  
                         ☒ was filed on January 27, 2001 as Application Serial No. 09/771,358,  
                         and was amended on \_\_\_\_\_.

I hereby state that I have reviewed and understand the contents of the above identified specification, including the claims, as amended by any amendment referred to above.

I acknowledge the duty to disclose information which is material to the examination of this application in accordance with Title 37, Code of Federal Regulations §1.56(a).

I hereby claim priority benefits under Title 35, United States Code, §120 of any United States application(s) listed below and, insofar as the subject matter of each of the claims of this application is not disclosed in the prior United States application in the manner provided by the first paragraph of Title 35, United States Code, §112. I acknowledge the duty to disclose material information as defined in Title 37, Code of Federal Regulations, §1.56(a) which occurred between the filing date of the prior application and the national or PCT international filing date of this application:

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_____	_____	_____
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<u>Application Serial No.</u>	<u>Filing Date</u>	<u>Additional provisional application numbers are listed on a supplemental priority sheet attached hereto.</u>
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POWER OF ATTORNEY: As a named inventor, I hereby appoint the following attorney(s) and/or agent(s) to prosecute this application and transact all business in the Patent and Trademark Office connected therewith. *(list name and registration number)*

Ronald E. Myrick, Reg. No. 26,315; Henry J. Policinski, Reg. No. 26,621; Jay L. Chaskin, Reg. No. 24,030; James W. Mitchell, Reg. No. 25,602; John F. Beninati, Reg. No. 24,030; Bernard Snyder, Reg. No. 24,843; Catherine J. Winter, Reg. No. 38,364, all of General Electric Company, 3135 Easton Turnpike, Fairfield, CT 06431; John S. Beulick, Reg. No. 33,338; Patrick W. Rasche, Reg. No. 37,916; Michael Tersillo, Reg. No. 42,180; Bruce T. Atkins, Reg. No. 43,476; Robert B. Reeser III, Reg. No. 45,548; Thomas M. Fisher, Reg. No. 47,564; Joseph A. Lanahan, Reg. No. 47,732; Gordon F. Sieckmann, Reg. No. 28,667; and Daniel M. Fitzgerald, Reg. No. 38,880; all of Armstrong Teasdale LLP, One Metropolitan Square, Suite 2600, St. Louis, MO 63102-2740

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St. Louis, MO 63102-2740

Direct Telephone Calls To:

John S. Beulick  
314/621-5070

DECLARATION AND POWER OF ATTORNEY

Attorney's Docket No.  
17243-00035

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SOLE OR FIRST INVENTOR:

Full Name: Randall F. Hornick

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Darien, CT 06820

Citizenship: US

Post Office Address: 466 Mansfield Avenue, Darien, CT 06820

SECOND JOINT INVENTOR, IF ANY:

Full Name: Enrique Alfonso Campalans

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Easton, CT 06612

Citizenship: US

Post Office Address: 212 Sport Hill Road, Easton, CT 06612

THIRD INVENTOR, IF ANY:

Full Name: Stacey M. Goodwin

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Norwalk, CT 06854

Citizenship: US

Post Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854

FOURTH JOINT INVENTOR, IF ANY:

Full Name: Kevin M. McCarthy

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Shelton, CT 06484

Citizenship: US

Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484

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## FIFTH JOINT INVENTOR, IF ANY:

Full Name: Gabrielle Nicole McConnell

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Wilbraham, MA 01095Citizenship: USPost Office Address: 17 Warren Road, Wilbraham, MA 01095

## SIXTH JOINT INVENTOR, IF ANY:

Full Name: Michael W. Paiko

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Stamford, CT 06906Citizenship: USPost Office Address: 53 Hope Street, Apt. 18D, Stamford CT 06906

## SEVENTH JOINT INVENTOR, IF ANY:

Full Name: Kevin Patrick Walsh

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Fairfield, CT 06430Citizenship: USPost Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430

## EIGHTH JOINT INVENTOR, IF ANY:

Full Name: Dawn A. Sadler

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: New Milford, CT 06776Citizenship: USPost Office Address: 14 Candlewood Heights, New Milford, CT 06776

## NINTH JOINT INVENTOR, IF ANY:

Full Name: Teresa G. CarterSignature:  \_\_\_\_\_Date: 10-5-01Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 56 Frederick Street, Trumbull, CT 06611

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## TENTH JOINT INVENTOR, IF ANY:

Full Name: Richard M. AlexanderSignature: Richard M. AlexanderDate: 10/8/2001Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 28 Elaine Street, Trumbull, CT 06611

## ELEVENTH JOINT INVENTOR, IF ANY:

Full Name: Judith W. KurznerSignature: Judith W. KurznerDate: 10/8/01Residence: Westport, CT 06880Citizenship: USPost Office Address: 3 Beechwood Lane, Westport, CT 06880

## TWELFTH JOINT INVENTOR, IF ANY:

Full Name: Janice PearsonSignature: Janice PearsonDate: 10/8/2001Residence: Stamford, CT 06903Citizenship: USPost Office Address: 119 Studio Road, Stamford, CT 06903

## THIRTEENTH JOINT INVENTOR, IF ANY:

Full Name: James P. GilliesSignature: James P. GilliesDate: 10/9/01Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 106 Seeley Road, Trumbull, CT 06611



2171  
PATENT  
17243-00035

THE UNITED STATES PATENT AND TRADEMARK OFFICE

Applicant: Hornick et al.

Serial No. 09/771,358

Filed: January 27, 2001

For: METHODS AND SYSTEMS FOR  
IDENTIFYING PROSPECTIVE  
CUSTOMERS AND MANAGING DEALS :

Art Unit: 2171

Examiner:

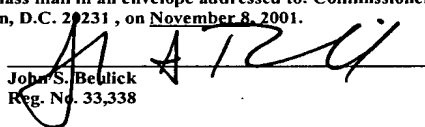
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1-29-02  
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**CERTIFICATE OF MAILING**

I certify that this correspondence is being deposited with the United States Postal Service as first class mail in an envelope addressed to: Commissioner for Patents, Washington, D.C. 20231, on November 8, 2001.

  
John S. Beulick  
Reg. No. 33,338


Commissioner for Patents  
Washington, D.C. 20231

**SUBMISSION OF SUPPLEMENTAL DECLARATION  
AND POWER OF ATTORNEY**

Sir:

Applicants file herewith a Supplemental Declaration and Power of Attorney signed by Randall F. Hornick, Enrique Alfonso Campalans, Stacey M. Goodwin, Kevin M. McCarthy, Gabrielle Nicole McConnell, and Kevin Patrick Walsh; a Supplemental Declaration and Power of Attorney signed by Michael W. Paiko; a Supplemental Declaration and Power of Attorney signed by Dawn A. Sadler; and a Supplemental Declaration and Power of Attorney signed by Teresa G. Carter, Richard M. Alexander, Judith W. Kurzner, Janice Pearson, and James P. Gillies. Please enter these documents in the record of the above-referenced application.

Respectfully submitted,

  
John S. Beulick  
Reg. No. 33,338

ARMSTRONG TEASDALE LLP  
One Metropolitan Square, Suite 2600  
St. Louis, Missouri 63102-2740  
(314) 621-5070



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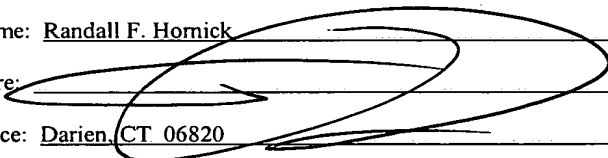
John S. Beulick  
314/621-5070

## DECLARATION AND POWER OF ATTORNEY

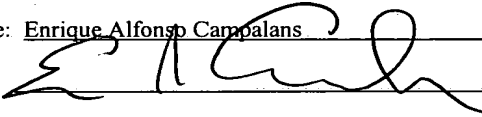
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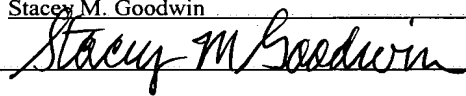
## SOLE OR FIRST INVENTOR:

Full Name: Randall F. HornickSignature: Date: Sep 26, 2001Residence: Darien, CT 06820Citizenship: USPost Office Address: 466 Mansfield Avenue, Darien, CT 06820

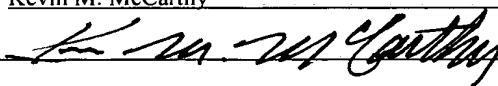
## SECOND JOINT INVENTOR, IF ANY:

Full Name: Enrique Alfonso CampalansSignature: Date: Sep 26, 2001Residence: Easton, CT 06612Citizenship: USPost Office Address: 212 Sport Hill Road, Easton, CT 06612

## THIRD INVENTOR, IF ANY:

Full Name: Stacey M. GoodwinSignature: Date: Sept 26, 2001Residence: Norwalk, CT 06854Citizenship: USPost Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854

## FOURTH JOINT INVENTOR, IF ANY:

Full Name: Kevin M. McCarthySignature: Date: 9/26/01Residence: Shelton, CT 06484Citizenship: USPost Office Address: 12 Golden Hill Lane, Shelton, CT 06484

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## FIFTH JOINT INVENTOR, IF ANY:

Full Name: Gabrielle Nicole McConnellSignature: Date: Sept 26, 2001Residence: Wilbraham, MA 01095Citizenship: USPost Office Address: 17 Warren Road, Wilbraham, MA 01095

## SIXTH JOINT INVENTOR, IF ANY:

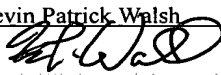
Full Name: Michael W. Paiko

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Stamford, CT 06906Citizenship: USPost Office Address: 53 Hope Street, Apt. 18D, Stamford CT 06906

## SEVENTH JOINT INVENTOR, IF ANY:

Full Name: Kevin Patrick WalshSignature: Date: 9/26/01Residence: Fairfield, CT 06430Citizenship: USPost Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430

## EIGHTH JOINT INVENTOR, IF ANY:

Full Name: Dawn A. Sadler

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: New Milford, CT 06776Citizenship: USPost Office Address: 14 Candlewood Heights, New Milford, CT 06776

## NINTH JOINT INVENTOR, IF ANY:

Full Name: Teresa G. Carter

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 56 Frederick Street, Trumbull, CT 06611



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## TENTH JOINT INVENTOR, IF ANY:

Full Name: Richard M. Alexander

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 28 Elaine Street, Trumbull, CT 06611

## ELEVENTH JOINT INVENTOR, IF ANY:

Full Name: Judith W. Kurzner

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Westport, CT 06880Citizenship: USPost Office Address: 3 Beechwood Lane, Westport, CT 06880

## TWELFTH JOINT INVENTOR, IF ANY:

Full Name: Janice Pearson

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Stamford, CT 06903Citizenship: USPost Office Address: 119 Studio Road, Stamford, CT 06903

## THIRTEENTH JOINT INVENTOR, IF ANY:

Full Name: James P. Gillies

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Trumbull, CT 06611Citizenship: USPost Office Address: 106 Seeley Road, Trumbull, CT 06611



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Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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Citizenship: US

Post Office Address: 466 Mansfield Avenue, Darien, CT 06820

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SECOND JOINT INVENTOR, IF ANY:

Full Name: Enrique Alfonso Campalans

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Easton, CT 06612

Citizenship: US

Post Office Address: 212 Sport Hill Road, Easton, CT 06612

THIRD INVENTOR, IF ANY:

Full Name: Stacey M. Goodwin

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Norwalk, CT 06854

Citizenship: US

Post Office Address: 97 Richards Avenue, Apt. G4, Norwalk, CT 06854

FOURTH JOINT INVENTOR, IF ANY:

Full Name: Kevin M. McCarthy

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Shelton, CT 06484

Citizenship: US

Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484



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FIFTH JOINT INVENTOR, IF ANY:

Full Name: Gabrielle Nicole McConnell

Signature: \_\_\_\_\_

Date: **RECEIVED**

Residence: Wilbraham, MA 01095

Citizenship: US

**JAN 22 2002**

Post Office Address: 17 Warren Road, Wilbraham, MA 01095

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SIXTH JOINT INVENTOR, IF ANY:

Full Name: Michael W. Paiko

Signature: Michael Paiko

Date: 10/5/01

Residence: Stamford, CT 06906

Citizenship: US

Post Office Address: 53 Hope Street, Apt. 18D, Stamford CT 06906

SEVENTH JOINT INVENTOR, IF ANY:

Full Name: Kevin Patrick Walsh

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Fairfield, CT 06430

Citizenship: US

Post Office Address: 541 Rolling Hills Drive, Fairfield, CT 06430

EIGHTH JOINT INVENTOR, IF ANY:

Full Name: Dawn A. Sadler

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: New Milford, CT 06776

Citizenship: US

Post Office Address: 14 Candlewood Heights, New Milford, CT 06776

NINTH JOINT INVENTOR, IF ANY:

Full Name: Teresa G. Carter

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

Residence: Trumbull, CT 06611

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TENTH JOINT INVENTOR, IF ANY:

Full Name: Richard M. Alexander

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Full Name: Judith W. Kurzner

Signature: \_\_\_\_\_

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Citizenship: US

Post Office Address: 3 Beechwood Lane, Westport, CT 06880

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Full Name: Janice Pearson

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As a below named inventor, I hereby declare that:

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My residence, post office address and citizenship are as stated below next to my name.

I believe I am the original, first and sole inventor (if only one name is listed below) or an original, first and joint inventor (if plural names are listed below) of the subject matter which is claimed and for which a patent is sought on the invention entitled: **METHODS AND SYSTEMS FOR IDENTIFYING PROSPECTIVE CUSTOMERS AND MANAGING DEALS**, the specification of which:

(check one) ☐ is attached hereto  
☒ was filed on January 27, 2001 as Application Serial No. 09/771,358,  
and was amended on \_\_\_\_\_.

I hereby state that I have reviewed and understand the contents of the above identified specification, including the claims, as amended by any amendment referred to above.

I acknowledge the duty to disclose information which is material to the examination of this application in accordance with Title 37, Code of Federal Regulations §1.56(a).

I hereby claim priority benefits under Title 35, United States Code, §120 of any United States application(s) listed below and, insofar as the subject matter of each of the claims of this application is not disclosed in the prior United States application in the manner provided by the first paragraph of Title 35, United States Code, §112. I acknowledge the duty to disclose material information as defined in Title 37, Code of Federal Regulations, §1.56(a) which occurred between the filing date of the prior application and the national or PCT international filing date of this application:

<u>Application Serial No.</u>	<u>Filing Date</u>	<u>Status (patented, pending, abandoned)</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I hereby claim the benefit under Title 35, United States Code §119(e) of any United States provisional application(s) listed below:

<u>Application Serial No.</u>	<u>Filing Date</u>	<u>Additional provisional application numbers are listed on a supplemental priority sheet attached hereto.</u>
_____	_____	
_____	_____	
_____	_____	

POWER OF ATTORNEY: As a named inventor, I hereby appoint the following attorney(s) and/or agent(s) to prosecute this application and transact all business in the Patent and Trademark Office connected therewith. (*list name and registration number*)

Ronald E. Myrick, Reg. No. 26,315; Henry J. Policinski, Reg. No. 26,621; Jay L. Chaskin, Reg. No. 24,030; James W. Mitchell, Reg. No. 25,602; John F. Beninati, Reg. No. 24,030; Bernard Snyder, Reg. No. 24,843; Catherine J. Winter, Reg. No. 38,364, all of General Electric Company, 3135 Easton Turnpike, Fairfield, CT 06431; John S. Beulick, Reg. No. 33,338; Patrick W. Rasche, Reg. No. 37,916; Michael Tersillo, Reg. No. 42,180; Bruce T. Atkins, Reg. No. 43,476; Robert B. Reeser III, Reg. No. 45,548; Thomas M. Fisher, Reg. No. 47,564; Joseph A. Lanahan, Reg. No. 47,732; Gordon F. Sieckmann, Reg. No. 28,667; and Daniel M. Fitzgerald, Reg. No. 38,880; all of Armstrong Teasdale LLP, One Metropolitan Square, Suite 2600, St. Louis, MO 63102-2740

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Direct Telephone Calls To:

John S. Beulick  
314/621-5070



DECLARATION AND POWER OF ATTORNEY

Attorney's Docket No.  
17243-00035

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application and any patent issued thereon.

SOLE OR FIRST INVENTOR:

Full Name: Randall F. Hornick

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Post Office Address: 466 Mansfield Avenue, Darien, CT 06820

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SECOND JOINT INVENTOR, IF ANY:

Full Name: Enrique Alfonso Campalans

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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Citizenship: US

Post Office Address: 212 Sport Hill Road, Easton, CT 06612

THIRD INVENTOR, IF ANY:

Full Name: Stacey M. Goodwin

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Norwalk, CT 06854

Citizenship: US

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FOURTH JOINT INVENTOR, IF ANY:

Full Name: Kevin M. McCarthy

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Shelton, CT 06484

Citizenship: US

Post Office Address: 12 Golden Hill Lane, Shelton, CT 06484



DECLARATION AND POWER OF ATTORNEY	Attorney's Docket No. 17243-00035
-----------------------------------	--------------------------------------

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application and any patent issued thereon.

FIFTH JOINT INVENTOR, IF ANY:

Full Name: Gabrielle Nicole McConnell

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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SIXTH JOINT INVENTOR, IF ANY:

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SEVENTH JOINT INVENTOR, IF ANY:

Full Name: Kevin Patrick Walsh

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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EIGHTH JOINT INVENTOR, IF ANY:

Full Name: Dawn A. Sadler

Signature: Dawn A Sadler Date: 10/1/01

Residence: New Milford, CT 06776

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NINTH JOINT INVENTOR, IF ANY:

Full Name: Teresa G. Carter

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Residence: Trumbull, CT 06611

Citizenship: US

Post Office Address: 56 Frederick Street Trumbull CT 06611





DECLARATION AND POWER OF ATTORNEY

Attorney's Docket No.  
17243-00035

I hereby declare that all statements made herein of my own knowledge are true and that all statements made on information and belief are believed to be true; and further that these statements were made with the knowledge that willful false statements and the like so made are punishable by fine or imprisonment, or both, under Section 1001 of Title 18 of the United States Code and that such willful false statements may jeopardize the validity of the application and any patent issued thereon.

TENTH JOINT INVENTOR, IF ANY:

Full Name: Richard M. Alexander

Signature: \_\_\_\_\_

Date: **RECEIVED**

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ELEVENTH JOINT INVENTOR, IF ANY:

Full Name: Judith W. Kurzner

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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TWELFTH JOINT INVENTOR, IF ANY:

Full Name: Janice Pearson

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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THIRTEENTH JOINT INVENTOR, IF ANY:

Full Name: James P. Gillies

Signature: \_\_\_\_\_

Date: \_\_\_\_\_

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